

Message Text

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PAGE 01 ABIDJA 08693 021207Z

13

ACTION XMB-04

INFO OCT-01 AF-04 ISO-00 EB-04 CIAE-00 INR-05 NSAE-00

RSC-01 /019 W

----- 086691

R 310954Z OCT 74

FM AMEMBASSY ABIDJAN

TO SECSTATE WASHDC 0728

INFO AMEMBASSY COTONOU

AMEMBASSY DAKAR

AMEMBASSY LOME

AMEMBASSY NOUATKCHOTT

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PASS EXIM BANK

E.O. 11652: N/A

TAGS: BEXP, IB

SUBJECT: LANG ENGINEERING: STATUS REPORT ON SUGAR PROJECT

1. AMBASSADOR MET OCTOBER 24 WITH NEW LANG PRESIDENT RUSSELL CLOUGH AND MARIO WRIGHT, CHIEF LEGAL AND CONTRACTS OFFICER, AN ISC OFFICIAL ATTACHED TO LANG-CORAL GABLES. LANG STILL CONFIDENT OF OPENING PLANT NOVEMBER 18 AND SENT FORMAL LETTER TO GOIC ON OCTOBER 28 TENDERING PLANT FOR ACCEPTANCE BY SODESUCRE. AFTER FACTOR OPENING, LANG HAS CONTRACTUAL OBLIGATION FOR 54 MAN MONTHS OF START-UP SUPERVISION AT WHICH TIME SODESUCRE TAKES OVER COMPLETELY. CLOUGH MADE IT CLEAR THAT LANG INTENDS TO SEEK TH EXTENSION FROM 60,000 TON CAPACITY TO 100,000 TONS.

2. MARION WRIGHT IS RESPONSIBLE FOR FINAL ASPECTS OF CONTRACT, WITH PARTICULAR EMPHASIS ON COLLECTIONS. LANG HAS APPROXIMATELY DOLLARS 500 TO 600,000 IN NEW EXTRA WORK ORDERS TO PRESENT SODESUCRE WHILE LANG INTENDS PROCEED WITH COLLECTIONS DIPLOMATICALLY, WRIGHT POINTS OUT THAT CLAUSE IN CONTRACT STIPULATES THAT IF CLIENT (SODESUCRE) LATE IN PAYMENTS, ALL MONIES DUE ON CONTRACT CAN BE CALLED BY LANG. MESSRS. WRIGHT AND CLOUGH ARE CONFIDENT THAT THEY

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WILL NOT NEED TO INVOKE THIS CLAUSE. SMITH

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 31 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
Errors: N/A
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Previous Handling Restrictions: n/a
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Review Comment: n/a
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Review Exemptions: n/a
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